



Maxwell Healthcare
Associates

Revenue Cycle Management

**\$1,000,000 Saved Through Overhauling
Agencies' Revenue Cycle Nationally.**

Your agency needs a complete review of your revenue cycle process. It's time to determine any potential risks that may harm your financial performance. There's no need to be left in the dark because of improper training, inaccurate processes, and lack of best practices. MHA is ready to assist and overhaul your revenue cycle to get you paid in a timely manner. Ready to stop bleeding money?

Real solutions are tailored. Our team provides affordable, comprehensive, and customized post-acute care consulting services that are scalable to your company's unique needs.



RCM Evaluations

RCM Rapid +

- Regulatory Compliance
- Payor Requirements
- Electronic Submission Vehicles
- Uncover Revenue Opportunities
- Efficiency Practices of RCM Staff
- Effective RCM Processes
- Collection/Follow Up on Unpaid
- Balances & Appeals Processes

RCM Level 2 (Includes Rapid +)

- System / Settings
- Claims through Payment
- Payor Source Setup
- Interviews
- Non-Medicare Portals: Auths + Claims
- Agency Key Metrics
- Unbilled, Cash Flow

We have experts in the industry that have spent years attending to changing policies with payors.





*Optimize Operational
Issues That Prevent
Payment*



Revenue Cycle Management

Why You're Losing Money

As trusted advisors to home health and hospice agencies across the country, MHA often sees expensive financial mistakes. We're typically called in to support when executives notice that something is off after revenue has been lost. But changes in the marketplace, like regulatory and payer requirements or staff turnover, continue to drive changes to internal systems and processes; these changes, in turn, cause confusion in the revenue cycle. Unfortunately, those market changes aren't transparent and the effects aren't quickly grasped before they turn into costly problems.

In addition, many agencies are unaware of the specific criteria they need to meet to ensure payment. Basically, staff are untrained and are uninformed about processes that could lessen their burdens with revenue cycle management.

Putting Money In Your Pockets

MHA examines all facets of your billing process to understand how a claim is being processed, how it's being billed, and if it's being billed properly. We take a wholistic approach into the flow of money that comes to your organization. We'll also take a deep dive into any deficiencies that keep you from getting paid. MHA then optimizes operational issues that prevent payment. Additionally, we'll train your staff to monitor and make sure optimizations have been successfully adopted to work.



People. Process. Technology.

